



www.focusnetworks.com.au 1300 664 136 quotes@focusnetworks.com.au

Prepared for **Shire of Nungarin**

HPE DL360 On-Premise Server
QU-8607G

Focus Networks is an established Perth based IT service provider who support mid-sized organisations that want their computer environment professionally managed.

Our team currently consists of 21 dedicated professionals, who work across the Technical Support Team, Projects and Systems Team and Administrative Team.

We have been independently audited by Compass Assurance Services and are proud to have achieved ISO 9001 for Quality, ISO 14001 for Environmental and ISO 27001 for Security.

Find out more: [Focus Networks](#)

Deliverables:

- To replace the existing ProLiant ML350 Gen10 Hyper V Server.
- Focus has considered the lifespan, budget and future Shire IT requirements of purchasing a new Server and provided a server of minimum specification with a Warranty of 3 Years - as opposed to our standard Warranty of 5 years.

Assumptions:

- The original pricing completed by Focus assumed that correct licensing was available on the server, however, Focus have had to increase the cost of the server replacement due to insufficient OEM licensing currently being used, which is not transferrable to the new server.
- Existing switching infrastructure has enough space for new connections to server
- Time required to migrate servers to new host will not exceed overnight visit
- Building access after-hours will be made available by the Shire
- Existing UPS can support additional required power to run server

Exclusions:

- No eWaste or Secure Data Destruction of old server will be completed under this scope
- Removal of old server from site will not be completed under this scope
- Upgrade of any existing Server OS will not be completed under this scope (Excluding Hyper-V Upgrade to Windows Server 2025)
- Setup of any additional Virtual Servers will not be completed under this scope

End User Impact:

- Some disruption onsite during the changeover of the Server.
- The use of server applications during the changeover will be inaccessible.

HPE DL360 Gen 11 Server				\$15,608.03
Product	Quantity	Price	Amount	
 HPE DL360 Gen11 8SFF CTO Server	1	\$2,378.89	\$2,378.89	
 HPE Intel Xeon Gold 5000 (4th Gen) 5416S Hexadeca-core (16 Core) 2 GHz Processor Upgrade	1	\$2,487.79	\$2,487.79	
 HPE RAM Module for Server, Rack Server, Blade Server - 16 GB (1 x 16GB) - DDR5-4800/PC5-38400 DDR5 SDRAM - 4800 MHz Single-rank Memory - 1.10 V	8	\$310.14	\$2,481.12	
 HPE DL360 G11 8SFF x1 U.3 TM BP Kit	1	\$164.07	\$164.07	
 HPE 960 GB Solid State Drive - 2.5" Internal - SATA (SATA/600) - Mixed Use	4	\$772.00	\$3,088.00	
 HPE Battery - Lithium Ion (Li-Ion)	1	\$70.00	\$70.00	
 HPE Cable Kit	1	\$11.00	\$11.00	
 HPE MR408i-o SAS Controller - Serial ATA/600, 12Gb/s SAS - PCI Express 4.0 x8 - 4 GB Flash Backed Cache	1	\$1,034.00	\$1,034.00	
 HPE Broadcom BCM57416 10Gigabit Ethernet Card for Server - 10GBase-T - Plug-in Card	1	\$423.00	\$423.00	
 HPE Cooling Fan Kit	1	\$306.45	\$306.45	
 HPE Power Supply - 800 W	2	\$175.00	\$350.00	
 HPE Integrated Lights-Out Advanced with 3 Years 24x7 Support - License - 1 Server	1	\$600.79	\$600.79	
 HPE Cmp Cloud Mgmt Srv FIO Enablement	1	\$2.00	\$2.00	
 HPE Server Enablement Kit	1	\$31.00	\$31.00	
 HPE Cable Kit	1	\$127.92	\$127.92	
 HPE Bezel Kit	1	\$47.00	\$47.00	
 HPE Cable Organizer	1	\$54.00	\$54.00	
 HPE CE Mark Removal FIO EnableKit Zero Dollars	1	\$0.00	\$0.00	
 HPE Hot Plug Boot Optimized Storage Device	1	\$972.00	\$972.00	
 HPE Heat Sink Kit	1	\$229.00	\$229.00	
 HPE DL360 Gen11 NS204i-u FrontCbl Kit	1	\$50.00	\$50.00	
 HPE Rail Kit	1	\$95.00	\$95.00	
 HPE GreenLake for Compute Ops Management - Subscription Licence - 1 License - 3 Year	1	\$605.00	\$605.00	

Licensing - Required as OEM Licenses are not transferrable					\$3,914.50
Product		Quantity		Price	Amount
	No Current Microsoft Server Subscriptions Windows Server 2025 Standard - 8 Core License Pack 1 Year	Yearly	6	\$433.00	\$2,598.00
	Windows Server 2025 CAL - 1 User CAL - 1 year	Yearly	15	\$21.50	\$322.50
	Windows Server 2025 Remote Desktop Services - 1 User CAL 1 Year	Yearly	7	\$142.00	\$994.00

Migration Labour					\$7,651.20
Product		Quantity		Price	Amount
	Project Management - Business Hours - WALGA Member Discount - Liaise with suppliers. - Staff email communications. - Procurement. - Change control. - Internal project management meeting.		6	\$205.00	\$1,230.00
	Hardware assembly and apply Proliant Support Pack (PSP).		3	\$185.00	\$555.00
	Install and configure Microsoft Hyper-V, network addressing and iLO.		5	\$185.00	\$925.00
	Install onsite in server cabinet. Set up network switching and VLANs for the new server. Associate new storage.		6	\$185.00	\$1,110.00
	Post Migration Support. Various stages throughout the migration.		4	\$185.00	\$740.00
	Migration of each existing virtual machine between old physical server and new physical server.		4	\$230.00	\$920.00
	Decommission existing host (not including secure data destruction as this should be done at a later stage). De-rack and tidy cabinet.		6	\$185.00	\$1,110.00
	Travel - Per KM Travel from Perth to Nungarin & Return. Vehicle Travel Expenses at \$0.78 per KM as set by the ATO for travel to and from client site		540	\$0.78	\$421.20
	Travel - Idle Time One Focus Staff Member. Travel from Perth to Nungarin & Return.		7	\$70.00	\$490.00
	Focus - Travel & Accommodation One Focus Staff Member overnight stay in Nungarin.		1	\$150.00	\$150.00

One Off	\$23,259.23
Yearly 	\$3,914.50
Shipping	\$0.00
GST	\$2,717.37
Total	\$29,891.10

Terms & Conditions

This quotation is valid for 14 days from the date of issue.
Orders exceeding \$3,000 in value require a 50% deposit prior to order being placed.
Prices and availability are subject to change without notice.
Purchase Orders can be emailed to quotes@focusnetworks.com.au

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